

CONTRACT



WTKR-TV
720 Boush Street
Norfolk, VA 23510-1583
(757)446-1000

www.wtkr.com

And:

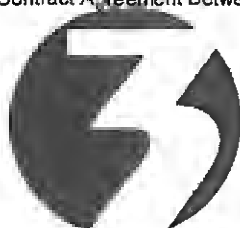
National Media Research Planning & Placement
815 Slaters Lane
Alexandria, VA 22314

| | | |
|----------------------------------------------|------------------------------------------|--------------------------------------------------------|
| <u>Contract / Revision</u> 550295 / | | <u>Alt Order #</u> 07878383 |
| <u>Product</u> FORBES/C/R | | |
| <u>Contract Dates</u> 10/16/12 - 10/22/12 | | <u>Estimate #</u> 3753/2660 |
| <u>Advertiser</u> Forbes/R/US Congress | | <u>Original Date / Revision</u> 10/08/12 / 10/08/12 |
| <u>Billing Cycle</u> EOM/EOC | <u>Billing Calendar</u> Broadcast | <u>Cash/Trade</u> Cash |
| <u>Station</u> WTKR | <u>Account Executive</u> Jamie Andrus | <u>Sales Office</u> Washington, D.C. |
| <u>Special Handling</u> | | |
| <u>Demographic</u> Adults 35+ | | |
| <u>IDB#</u> 8380 | <u>Advertiser Code</u> 37 | <u>Product Code</u> 53 |
| <u>Agency Ref</u> | | <u>Advertiser Ref</u> |

| *Line | Ch | Start Date | End Date | Description | Start/End Time | Days | Length | Spots/Week | Rate | Type | Spots | Amount |
|-------|----|-------------------|-----------------|----------------------|----------------|------|--------|-------------------|-------------|------|-------|------------|
| 1 | 3 | 10/16/12 | 10/21/12 | Newschannel 3 News | 6-7am | | :30 | | | NM | 4 | \$880.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | -TWTF-- | | | | 4 | \$220.00 | | | |
| 2 | 3 | 10/22/12 | 10/22/12 | Newschannel 3 News | 6-7am | | :30 | | | NM | 1 | \$220.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/22/12 | 10/28/12 | M----- | | | | 1 | \$220.00 | | | |
| 3 | 3 | 10/16/12 | 10/21/12 | CBS This Morning | 7-9a | | :30 | | | NM | 4 | \$560.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | -TWTF-- | | | | 4 | \$140.00 | | | |
| 4 | 3 | 10/22/12 | 10/22/12 | CBS This Morning | 7-9a | | :30 | | | NM | 1 | \$140.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/22/12 | 10/28/12 | M----- | | | | 1 | \$140.00 | | | |
| 5 | 3 | 10/16/12 | 10/21/12 | CBS Sunday Morning | 9-1030am | | :30 | | | NM | 1 | \$245.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | -----S | | | | 1 | \$245.00 | | | |
| 8 | 3 | 10/21/12 | 10/21/12 | NFL Today | Various | | :30 | | | NM | 1 | \$375.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | -----S | | | | 1 | \$375.00 | | | |
| 7 | 3 | 10/21/12 | 10/21/12 | NFL Football (Early) | 1-4p | | :30 | | | NM | 1 | \$2,375.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | -----S | | | | 1 | \$2,375.00 | | | |
| 8 | 3 | 10/21/12 | 10/21/12 | NFL Football | 4-7pm | | :30 | | | NM | 0 | \$0.00 |
| 9 | 3 | 10/22/12 | 10/22/12 | Monday Prime | 8-9pm | | :30 | | | NM | 1 | \$1,400.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/22/12 | 10/28/12 | M----- | | | | 1 | \$1,400.00 | | | |
| 10 | 3 | 10/22/12 | 10/22/12 | Monday Prime | 9-10pm | | :30 | | | NM | 0 | \$0.00 |
| 11 | 3 | 10/22/12 | 10/22/12 | Monday Prime | 10-11pm | | :30 | | | NM | 1 | \$1,260.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/22/12 | 10/28/12 | M----- | | | | 1 | \$1,260.00 | | | |
| 12 | 3 | 10/16/12 | 10/16/12 | NCIS | 8-9pm | | :30 | | | NM | 1 | \$4,705.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | -T----- | | | | 1 | \$4,705.00 | | | |

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified. LocalTV does not accept advertising contracts that impermissibly discriminate on the basis of race or ethnicity.



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|----------------------------|--------------------|
| <u>Contract / Revision</u> | <u>Alt Order #</u> |
| 550295 / | 07878383 |

| | | |
|-----------------------|----------------|-------------------|
| <u>Contract Dates</u> | <u>Product</u> | <u>Estimate #</u> |
| 10/16/12 - 10/22/12 | FORBES/C/R | 37/53/2660 |

| | |
|----------------------|---------------------------------|
| <u>Advertiser</u> | <u>Original Date / Revision</u> |
| Forbee/R/US Congress | 10/08/12 / 10/08/12 |

| *Line | Ch | Start Date | End Date | Description | Start/End Time | Days | Length | Spots/Week | Rate | Type | Spots | Amount |
|---------------|----|-------------------|-----------------|---------------------------------|----------------|------|--------|-------------------|-------------|------|-----------|--------------------|
| D 13 | 3 | 10/16/12 | 10/16/12 | Tuesday Prime | 9-10pm | | :30 | | | NM | 0 | \$0.00 |
| D 14 | 3 | 10/17/12 | 10/17/12 | Wednesday Prime | 9-10pm | | :30 | | | NM | 0 | \$0.00 |
| E 15 | 3 | 10/18/12 | 10/18/12 | Thursday Prime | 8-9pm | | :30 | | | NM | 1 | \$2,100.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | ---T--- | | | | 1 | \$2,100.00 | | | |
| D 16 | 3 | 10/18/12 | 10/18/12 | Thursday Prime | 9-10pm | | :30 | | | NM | 0 | \$0.00 |
| E 17 | 3 | 10/21/12 | 10/21/12 | Sunday Prime | 10-11pm | | :30 | | | NM | 1 | \$1,680.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | -----S | | | | 1 | \$1,680.00 | | | |
| D 18 | 3 | 10/19/12 | 10/19/12 | Friday Prime | 9-10pm | | :30 | | | NM | 0 | \$0.00 |
| E 19 | 3 | 10/19/12 | 10/19/12 | Friday Prime | 10-11pm | | :30 | | | NM | 1 | \$2,355.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | ----F-- | | | | 1 | \$2,355.00 | | | |
| 20 | 3 | 10/16/12 | 10/21/12 | Late News (M-F) | 11-1135p | | :30 | | | NM | 4 | \$1,580.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | -TWTF-- | | | | 4 | \$395.00 | | | |
| 21 | 3 | 10/22/12 | 10/22/12 | Late News (M-F) | 11-1135p | | :30 | | | NM | 1 | \$395.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/22/12 | 10/28/12 | M----- | | | | 1 | \$395.00 | | | |
| √ 22 | 3 | 10/20/12 | 10/20/12 | NCAA Football | Various | | :30 | | | NM | 1 | \$625.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | -----S- | | | | 1 | \$625.00 | | | |
| √ 23 | 3 | 10/20/12 | 10/20/12 | Saturday Prime | 9-10pm | | :30 | | | NM | 1 | \$620.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | -----S- | | | | 1 | \$620.00 | | | |
| √ 24 | 3 | 10/20/12 | 10/20/12 | Saturday Prime | 8-9pm | | :30 | | | NM | 1 | \$620.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | -----S- | | | | 1 | \$620.00 | | | |
| √ 25 | 3 | 10/21/12 | 10/21/12 | CBS Sunday Morning | 9-1030am | | :30 | | | NM | 1 | \$1,130.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | -----S | | | | 1 | \$1,130.00 | | | |
| √ 26 | 3 | 10/16/12 | 10/19/12 | Late Night with David Letterman | 1135pm-1237am | | :30 | | | NM | 1 | \$165.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | -TWTF-- | | | | 1 | \$165.00 | | | |
| √ 27 | 3 | 10/21/12 | 10/21/12 | Redskins Coaches Show | 11-12p | | :30 | | | NM | 1 | \$70.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 10/15/12 | 10/21/12 | -----S | | | | 1 | \$70.00 | | | |
| Totals | | | | | | | | | | | 30 | \$23,500.00 |

| Time Period | # of Spots | Gross Amount | Net Amount |
|-------------------|------------|--------------------|--------------------|
| 0/01/12 -10/22/12 | 30 | \$23,500.00 | \$19,975.00 |
| Totals | 30 | \$23,500.00 | \$19,975.00 |

Signature: _____ Date: _____

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